

**NORTHERN NEW MEXICO COLLEGE
BOARD OF REGENTS REGULAR MEETING
JANUARY 12, 2018**

I. CALL TO ORDER

A regular meeting of the Board of Regents of Northern New Mexico College was held on Friday, January 12, 2018, in the Boardroom of Northern New Mexico College, Espanola Campus. Regents present: Kevin F. Powers, Damian Martinez, Rosario "Chayo" Garcia (Via Conference Call) and Joshua Martinez (Via Conference Call). Board President Powers called the meeting to order at 8:41AM. Amy Pena, Executive Assistant to the President and Board Secretary took roll call for the meeting, Regent Powers and Regent Damian Martinez attended the meeting in person and Regents Garcia, and Joshua Martinez participated via conference call. Regent Rhodes would be calling in later for the meeting if possible.

Northern New Mexico College staff present: President Richard J. Bailey, Jr.; Ricky Bejarano, Interim Vice President for Finance & Administration; Dr. Ivan Lopez Hurtado, Provost & Vice President for Academic Affairs; Chris Trujillo, IT, Alex Williams, Business Office, Senior Financial Analyst, Sandy Krolick, Creative Director, Communications & Marketing, Mohammad Ali Mosawi, Staff Writer/Reporter; Jimi Montoya, Director, IT; Sally Martinez, Executive Assistant to the Provost & Vice President for Academic Affairs; David Lindblom, Creative Director of Canal Seis; Gabe Martinez, Assistant Director of Athletics/Associate Head Coach; Shawn Madrid, Safety & Security Supervisor; Liz Abeyta, Director, Adult Education Program; Stephanie Vigil Roybal, CAMP, Director; Karen Martinez, Custodian; Cindy Romero, Custodian, Zeke Parra, Grant Writer; Tamara Trujillo, Assessment and Accreditation Coordinator; Pierrot Bendegue, Sports Information Director/Assistant Coach; Arnold Suazo, Facilities, Terry Mulert, Executive Director, Northern Foundation; Ryan Cordova, Athletic Director/Men's Basketball Coach, David Lindblom, Creative Director of Canal Seis and Amy Pena, Executive Assistant to the President and Board Secretary.

Faculty Present: Joaquin Gallegos

Others present: Bob Trapp, Rio Grande Sun, and Jake Arnold.

II. APPROVAL OF AGENDA

Regent Damian Martinez moved to approve the final Agenda as published. Second – Regent Garcia. Motion passed unanimously.

Regent Garcia stated she would not be speaking much for the Board of Regents Meeting as she was ill. Regent Joshua Martinez stated he would be leaving the meeting by 9:30AM.

Regent Damian Martinez stated the College had a Budget Meeting on January 11, 2018 with administration and all the schools, administration and facilities, everyone who has something to do with the running of the school, so everybody, stakeholders at the school understands what everybody else is doing so when it is time to (inaudible).

Board President Powers stated he attended the meeting as well and he thought it was very productive. The budget process is not going to be easy but the College will get through it and the result will be a good sound budget and a good footprint for the following fiscal year.

III. COMMENTS FROM THE BOARD

A. Board of Regents Meeting Dates for 2018

This Agenda item was discussed after the Board of Regents Executive Session as Board President Powers was hoping Regent Joshua Martinez and Regent Rhodes would be able to join the meeting.

Regent Powers was hoping Regent Joshua Martinez and Regent Rhodes were on the line for this Agenda item but they were not available. Board President Powers stated that rather than making a long-term commitment, the Board of Regents will have one more meeting. Regent Powers asked if the Board of Regents needed to have a meeting during the session. Regent Damian Martinez asked if it should be held after the session. Regent Garcia thought it would make sense to hold off until after the session to have next Board of Regents Meeting. Board President Powers stated the Board of Regents would like to have a Budget Workshop after the legislative session so it would make sense to have both at the same time. Regent Damian Martinez proposed March 1st and 2nd. Regent Powers stated it would work for him. Regent Powers stated the Legislature would be completed on February 15th as it is a one-month session. This could be moved up and given the fact that the Board of Regents needs to take action by April, the Board of Regents might want to have it late February. The Regents agreed on February 26th for the Board of Regents Meeting in the morning and the Budget Workshops in the afternoon. Board President Powers stated there would be a short Board of Regents Meeting and the Budget Workshop would take place after. Board President Powers stated the Board Meeting will be held in the Board Room and President Bailey and Board President Powers will work on a venue for the Budget Work Session.

IV. APPROVAL OF MINUTES

Regent Damian Martinez moved to approve the minutes as submitted. Second – Regent Joshua Martinez. Motion passed unanimously.

V. PRESIDENT'S REPORT AND ANNOUNCEMENTS

- A. Celebrate Northern
- B. Energy Audit
- C. Legislative Preview

President Bailey stated the following:

1. Santa Fe New Mexican - Thanks to Irene Cannas for her article in the Santa Fe New Mexican. Thank you to Sandy Krolick and Mohammad Ali for their work getting these new good-news stories out. It is important to celebrate the work students are doing and the faculty and staff.
2. El Rito Celebration - President Bailey thanked everyone in the audience for their help at the El Rito Celebration. They not only celebrated the holidays but also the launch of the Solar Array.
3. Espanola Valley Chamber of Commerce - The College is in ongoing negotiations with Espanola Valley Chamber of Commerce. The College would like to have Chamber of Commerce businesses partner in some way for those with student IDs to get discounts in return for the College promoting them on social media, catalogs, etc.
4. SARA - NNMCM has been accepted into State Authorization Reciprocity Agreements (SARA). When there are online courses, we have been given a vote of confidence that those courses are transferrable across state lines. The caliber of the courses the College has meets their standards. This is good for

the College in terms of future course offerings. Congratulations to Dr. Lopez, Jimi Montoya, Ken Dvorak and those that assisted with this.

5. Budget Discussions – There is a lot of nervous energy and President Bailey received several questions regarding the future of the college and whether campuses, foundation and colleges were closing. President Bailey wanted to make it clear the discussions yesterday had to do with, and they were discussions, they were discussions regarding challenges with the FY19 budget and the big-ticket items namely Facilities, El Rito Academics, Athletics, IT, big picture items, but at no time is there an intent to make these massive permanent decisions. If the College is not talking about it, it is doing it wrong and the College has to have it in a transparent way. President Bailey apologized if anyone felt left out. There will be another budget discussion after the legislative session where everyone will be invited. This will take place in late February and it will be done transparently.
6. Energy Audit - The College is making progress on the energy audit. Andy Romero, Ricky Bejarano and key members of Facilities have met with companies and there will be other meetings held and a decision will be made as soon as possible so the work can start.
7. Legislative Session - The Legislative Session starts next Tuesday – 30-day session. Budget issues will be discussed and there will be challenges. Even though there is some extra money in the State Government, there are challenges of what Higher Education will get, the College is preparing for not much. The College will make the most of it and will be on call for 30 days.

Regent Powers stated there was an action item on comments for the Board of Regents regarding meeting dates. When Dr. Rhodes joins the Board Meeting, the Board of Regents will go back to that item to come up with dates that work for everyone.

VI. STAFF REPORTS

A. Vice President for Finance & Administration

1. Audit(s) Update

Ricky Bejarano, Vice President for Finance & Administration Stated the FY17 audit has begun and auditors were on site this week and will be on site again. The Board of Regents has received the first part of the forensic report and the College is waiting for recommendations. The auditors are working with the forensic auditors at this point and the College is waiting to see if there will be expansion of the regular audit. There may be an expansion of the forensic audit based on items they found but the college can explain those and the expansion may not be expansive. Board President Powers and some of the other Board Members have been contacted by the auditors and interviewed by them and it is good to see they are out there. Board President Powers stated it seems like this auditor is quite thorough and he is happy to see the level of engagement the College is receiving. Regent Garcia asked when the exit conference would be. Mr. Bejarano stated the College is quite a way from this based on collaboration and are hopeful it will be March 31st. This is a bit ambitious but this is the College's hope.

2. Fiscal Watch

The College is required to submit the Fiscal Watch Report to submit to various oversight agencies. There is nothing extraordinary for the month of November. These were reviewed in detail with the Audit/Finance/Facilities Committee and staff in detail. Regent Powers asked if the Board of Regents had any questions.

Regent Garcia asked if there is anything the College needs to keep an eye on? Board President Powers stated in committee, discussion was held regarding the numbers in detail. He does not believe there is anything that rises to the level of concern. As usual, staff continues to closely monitor the cash position in spending versus the budget. The finance staff is doing an excellent job on controlling costs and spending and conserving as much of the dollars as possible. The Regents are comfortable with the effort occurring and the result they are seeing.

Board President Powers entertained a motion to approve the Fiscal Watch Report as presented.

Regent Damian Martinez moved to approve the Fiscal Watch Reports as presented. Second – Regent Garcia. Motion passed unanimously.

3. Monthly Budget Adjustment Requests (BARs)

Mr. Bejarano stated the Budget Adjustment Requests (BARs) are realignment and in some cases triuing up budgets, nothing extraordinary. Regent Damian Martinez stated the College is doing a bang-up job for keeping the BARs lower as compared to last year. Mr. Bejarano thanked Regent Damian Martinez. Regent Garcia stated it is nice to see there are not double digits.

Regent Powers asked for comments on the BARs and entertained a motion for approval of the BARs as presented.

Regent Damian Martinez moved to approved the 8 BARs for January, 2018. Second – Regent Joshua Martinez. Motion passed unanimously.

4. Disposition of College Property

None.

5. FY19 Budget Guidance

Board President Powers stated this is an item that was put on the agenda basically to report out the reports out or the input from the Budget meetings yesterday from staff. To sum up, given the current funding situation and the College's expenditure needs, the College is currently looking at every program, every expenditure and every line item in the current budget to see what the College needs to do going forward next year. Board President Powers stated this should not be construed as any kind of hunt to close or to curtail programs as the President mentioned. It is simply, in these times when the Board of Regents believes it will not get additional funding, in fact, in some circumstances, reduced funding. The College has to look and make sure everything it is doing is generating positive resolve. The College and Board of Regents are looking at everything and how it does things and how some folks can cut costs and not have any significant change in what the College is getting. The College pays a lot of fees, a lot of licensing. There are services the College needs on a daily basis and in some cases, there is a better way to do it. There are a lot of talented people working hard on how to do things better and cheaper and still generate a quality product. Regent Powers is really proud of the fact that the College is fully accredited by all agencies that need to accredit the College and would not want to anything to endanger or jeopardize any that. The Board of Regents is going to look at this carefully and calculated and Regent Powers is confident the Board of Regents will come up with a budget to accomplish goals and maintain a budget is healthy and maintain a balance. Regent Powers asked for comment from the Board of Regents on the budget.

Regent Garcia none. Regent Powers stated there is no guidance needed but the Board of Regents wants to work on scheduling a budget workshop, open meeting, anybody can attend sometime in late February, after the session, after we know what the funding is and hopefully a budget will be produced in the regular session. The Board of Regents will schedule a budget workshop as quickly as possible after the adjournment of the legislature and knowledge of the funding for 2019. No action needs to be taken on this. In the interim people will identify areas of enhancements and things to do to improve the situation for next year.

B. Provost & Vice President for Academic Affairs

1. Out of Country Travel Request

Dr. Lopez stated he has a request for approval of potential out of country travel request – Dr. Mario Izaguirre. He has an official invitation from an institute in Spain. The official invitation has not come but as it happens, this trip will take place between March and May. All expenditures paid by the host and additional expenses will be paid by Dr. Izaguirre. Dr. Lopez asked for approval by the Board of Regents. Regent Garcia asked if he would be gone March through May. The seminar will happen sometime between March and May. This is brought to the Board of Regents because the Board of Regents asked for more time when the College had this type of request. The seminar will be less than a week.

Regent Powers stated to recap there is a preliminary invitation that is open ended for about a week of a seminar that will occur between March and May and the bottom line is that it won't cost the College anything and will enhance the professor's reputation and his standing in the community. Dr. Lopez stated this will open possibility for the Collaborations. Regent Powers stated the clarification is that he will be gone for about a week. Regent Garcia asked who would be teaching his classes. Dr. Lopez stated there is a potential it will happen during spring break, if not, arrangements will be made for the students and the class can also be held online if necessary by the Professor. The College has to make up for that time as it is an accreditation issue. Regent J. Martinez asked if it would be this semester. Dr. Lopez stated it would be. Regent Powers entertained motion to approve out of country travel.

Regent Damian Martinez moved to approve possible travel for Dr. Izaguirre. Second – Regent Garcia. Motion passed unanimously.

VII. PUBLIC INPUT

Ryan Cordova, Athletic Director for the College stated he would like to take this opportunity to address the Board of Regents in regards to the discussions regarding the budget and moving forward and trying to resolve some issues at the College. Mr. Cordova stated take the opportunity and to address the other Regents who were not there. Mr. Cordova stated the word transparency came up quite a bit. Mr. Cordova stated he was not aware going into the meetings that there would be proposals and presentations. He would have presented if he would be able to. Mr. Cordova stated he does not know if everyone is aware of what Athletics brings. Mr. Cordova stated he knew the Provost went ahead and got his own information and provided the Board of Regents information regarding Athletics. Mr. Cordova would have appreciated the same opportunity. Mr. Cordova did address some of the financial issues that Athletics faces and what he wanted to touch on is the fact, and it was mentioned earlier, is being able to work together to solve some of the issues the College has. Mr. Cordova does not know if people are aware of what Athletics does bring to the institution. This is probably not the place to talk about budget and those sorts of things, however, Mr. Cordova stated he did want to bring to the Board of Regents attention does bring that is not seen on the spreadsheets in regards to the numbers.

Over the last few years Athletics has given back to this campus and this community in many ways and as the College goes into FY19 and knowing the situation the State is in and knowing the situation the College is in, Mr. Cordova thinks it is important not to forget those little things. Things like representing the institution at County Health Fairs, City Parades, Junior High when AVID needs mentors, Athletics shows up there to be mentors for these kids. When Councilor Martinez needs help with red ribbon week at James HR, you know who shows up, Athletics. When people on campus need help, as a matter of fact there was just a couple of years ago that Dr. Lopez had an accreditation coming up and Andy was shorthanded in regards to the facility group, so guess who was over there pulling weeds at SERPA. Not one engineering student was there to help us, it was Athletics, just trying to give back to this institution. When Sandy needs help with the radio or anything else on campus, guess who steps up, Athletics. Whether the College is having barbecues outside, the only students you see or the majority of the students you see are athletes and guess who is behind the grill, usually it is the coaches, although the Administration helps at times. In the past Athletics has helped light farolitos for the El Rito Campus, they have helped Andy with facilities with setting up for Veterans Stand Downs, Career Days and College Fairs and all those sorts of things. Putting down the floor in the gym and putting up tables and chairs and to be honest with the Board of Regents in the eight years Mr. Cordova has been at the College he has never seen any other program do any of those things. Mr. Cordova stated he had the pleasure of talking to Regent Martinez in regards to him picking up a newspaper in Ruidoso and guess what he saw there, a story about Northern New Mexico College Athletics. To Mr. Cordova's knowledge the College does not take ads out in Ruidoso but that marketing and that promotion of Northern New Mexico College is what we are about. If we sit in the gym and never come out and represent the institution, people do not know they are here, unless you live in Espanola. Of course athletics gets to travel and its by bus and it is at 2:00AM but that's ok, they don't complain. When there is walks to Santuario some of the biggest events this community has ever seen, whether it is parades or walking to Santuario, guess who walks there with them, with the rest of the people, it is Athletics.

Mr. Cordova stated setting up for the Foundation Gala, which is the main money maker for student scholarships, when they need help with setup and people escorting folks and representing the institution, guess who they call, Athletics. Those are the immeasurable that you cannot put on a piece of paper.

Mr. Cordova stated he wanted to share with the Board of Regents, in a study surveyed on the website, says that only 55% of the students are full time students, this is off the study that is provided in the fact book, only 55%. When Athletics makes up 10% of the student population and 100% of them are full time, the College loses those athletes and now full-time students drops to 44%. That could be dangerous. As the College moves forward, it is good business and the rule of thumb in business and maybe Mr. Bejarano can help Mr. Cordova with this, when you put money into something that you are investing and you actually get more out of it than you put into it, that is called good business practice. This is something that has always been seen is a return on investment at Northern New Mexico College with Athletics. So while Mr. Cordova did not get to present to the Board of Regents yesterday and he will not attack any academic programs that are struggling because athletics does not come before academics, absolutely not and Mr. Cordova would not say that but what he is here to say is that he is more than happy to look at his programs and make cuts. As a matter of fact, Mr. Cordova looked back at his budget last night, when he couldn't sleep and he looked back at the budget and was able to cut at least \$50,000 next year. He didn't look at other programs and say his is more important than this one or that one, he wants to be part of the solution. In the past, Mr. Cordova had been a part of presenting on Athletics quarterly to the Board of Regents. Mr. Cordova presented an Exercise Science program that in the future that could possibly with the Athletic Program and help through grants and through

funding, to be able to help. Mr. Cordova stated he and his staff look outside the box, his staff looks outside the box because they know they are an auxiliary that has to be able to try and operate on its own. Mr. Cordova then went on and looked at the (inaudible) case study and presented to the Board of Regents in regards to enrollment, sports, it will cost a whole lot of money and you are trying to enroll students. The one caveat they forgot to mention is that you need housing, right, that kind of put a damper on things for the College.

Mr. Cordova stated he has pursued the area of philanthropy and had discussions with the Foundation in regards to that. They are looking outside the box and they want the Board of Regents to know, that they in Athletics, although you look at numbers, they want to be part of the solution and he wants the Board of Regents to know that they have the commitment from Athletics, staff and everyone else and they want the Board of Regents to know that they are working hard for this institution, working hard for the Board of Regents and the community, the Athletics program is and they want to help the Board of Regents work that hard for Athletics. They want to be able to help the Board of Regents in providing the information they need to pursue that. We sit in a unique situation with the State of New Mexico where Athletics does get money that is below the line, and the Board of Regents knows what Mr. Cordova is talking about in regards to that money and a special request for that additional money can come from the Board of Regents, from legislators from lobbying at the Round House. While Mr. Cordova does not propose cutting any programs at Northern New Mexico College, he asks that we sit down and try to come up with new solutions to make sure that every program including academic programs that struggle with their enrollment that they work together to come up with new solutions and Mr. Cordova wants the Board of Regents to know they have the commitment from Athletics to be able to, to work their butts off for the Board of Regents.

Board President Powers thanked Mr. Cordova for his comments and there will be no discussion at this point because it is public input. Board President Powers stated he looks forward to working with Mr. Cordova going forward and when it comes to the budget workshop, hopefully there will be great ideas to hold together in utilizing our budget for FY19.

Regent Damian Martinez thanked Mr. Cordova and although he didn't he was prepared yesterday, he was prepared yesterday because he and Mr. Cordova have exchanged PowerPoints over the past few months regarding Athletics. Regent Martinez wanted to make it clear the Board of Regents is not looking to cut any program, Athletics is important, Athletics brings in approximately 20 full time students and just deciding to cut out Athletics in Regent Martinez opinion creates larger problems. Regent Damian Martinez thanked Mr. Cordova for being willing to work everybody and he never doubted he wouldn't work with everybody to find a solution but everyone does need to come together and try to figure out the problem that we all have based on financial constraints.

VIII. EXECUTIVE SESSION

Board President Powers stated that he would like to go into Executive Session and hold Item III.A. until Regent Rhodes is able to join the meeting. Board President Powers entertained a motion to enter into Executive Session.

Regent Damian Martinez moved to enter into Executive Session and discuss matters pursuant to NMSA 1978 Section 10-15-1(h) 2, 5, 7 and 8 of the New Mexico Statutes Annotated as stated in the Agenda Second – Regent Garcia.

Board President Powers stated he has a motion to enter into Executive Session to go over items listed on the Agenda. A Roll Call vote was taken - Board President Powers– yes, Regent Joshua Martinez – yes, Regent Garcia – yes, Regent Damian Martinez - yes. All the Board Members who voted will go into Executive Session and upon completing the work in there the Board of Regents will come back to Regular Session to address the meeting dates at that time. The Board of Regents entered into Executive Session at 9:24AM.

IX. POSSIBLE ACTION ON EXECUTIVE SESSION

Regent Powers entertained motion to return from Executive Session and resume regular session.

Regent Damian Martinez moved to return from Executive Session. Second – Regent Garcia. A Roll Call Vote was taken. Regent Damian Martinez – yes, Board President Powers – yes, Regent Garcia – yes. The motion passed unanimously. Regent Joshua Martinez had to exit the meeting for a prior commitment. Regent Powers stated only the items advertised were discussed and no decisions were made.

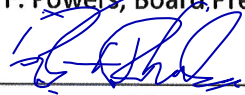
X. ADJOURNMENT

Regent Joshua Martinez moved to adjourn. Second – Regent Garcia. Motion carried unanimously. The Board of Regents Meeting adjourned at 11:07AM.

APPROVED:



Kevin F. Powers, Board President



, Vice President